**RFP 113-2021 Solar ENERGY Solutions, ETHIOPIA**

**Annex 2: Organisation and methodology**

**To be filled in by the candidates, in compliance with the following instructions:**

**Candidates ability to fulfil requirements of evaluation criteria –**

**The Candidate should comment on and provide details of how each of the evaluation criteria will be met. Supporting documentation, where relevant, may be attached separately.**

|  |  |
| --- | --- |
| 1 | Product quality: Operate a quality management system and Environment Management system that is ISO 90000 and ISO 140000 respectively or equivalent and have recognized third-party verification.  |
| *(Insert comments and details here)* |
| 2 | Delivery: Reliable supplier that can deliver within the required time frame that can arrange shipping and import formalities for equipment. |
|  |
| 3a | Experience: Relevant experience of designing, installing, and maintaining diversified solutions for solar power management i.e., Mini grid for retailing electricity within the community, office solarization, solar powered water systems, solar powered cooling, solar powered lighting at the streets, etc. |
|  |
| 3b | Experience in Sub-Saharan Africa, preferably in Ethiopia. |
|  |
| 4 | Reputation: Good international standing in the industry. Provide references from previous customers and peers. |
|  |
| 5a | Capacity: Staff, tools, and equipment to satisfactorily undertake installation and execute the projects. |
|  |
| 5b | Certified trained staff who can successfully install the system and service projects. |
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| 5c | Capacity to design and develop projects with NCA and its partners, as a project implementing partner. |
|  |
| 5d | Have capacity to work in other countries as well as Ethiopia. (Candidates will be assessed on their capacity to provide similar services in other countries where the Contracting Authority is established. Candidates should therefore include details of other geographical areas where they operate and their ability/willingness to expand to other regions.) |
|  |
| 6 | Warranty and after sales service: Policies that support post installation replacements and repairs. Must have access to spare parts supply with backing from the equipment manufacturer. A minimum two year warranty on all equipment and installation is required.  |
|  |
| 7 | Training: Certified trained staff who can provide training to NCA and partner staffs, community (users) and operators. The training for the local operators will be in national language. |
|  |
| 8 | Price: Provide guide prices of major products, particularly PV modules, solar pumps, invertors, and batteries (energy storages). Products must be UL/MET listed.  |
|  |
| 9 | Cost and service package content for maintenance, repair and replacement for a two-year period after commissioning the infrastructure. |
|  |
| 10 | Presence: the firm should have a base with trained staff at least in East Africa to provide required support, supply and services more promptly. |
|  |
| 11 | Measures to reduce environmental footprint: Actions that has taken by the company to reduce the GHG in its operation with evidence that shown previous efforts. Brief plan/strategy to do so within this partnership. |
|  |
| 12 | Provide guidance on methods to reduce power consumption such as insulation, sealing doors and windows, use of low power consumption items. |
|  |
| 13 | Candidates ability to provide services as “all inclusive” or *pro bono*.  |
|  |

**Please list any services that will incur costs in addition to the purchase price of equipment:**

1)

2)

3)

4) …

**Should the company be in a position to offer any services without charge, please list here:**

1)

2)

3)

4) …