

INFORMATION ON BUSINESS OPPORTUNITIES

Background

Norwegian Church Aid has established a Strategic Initiative called Climate Smart Economic Empowerment, which is implemented in 12 counties. The aim of NCA's Climate Smart Economic Empowerment (CSEE) Strategic Initiative is to contribute to sustainable development by helping to empower marginalised people to lift themselves out of poverty while building their resilience towards climate change.

We are currently working with a large number of smallholder farmers globally. In Malawi alone, we currently have 7000 farmers who received weekly technical advice (good agriculture practices) from 30 agronomists, we anticipate the number of smallholder farmers to increase to around 70,000 by 2025. In this regard, we need a software solution for data collection and traceability that can capture farmer information for project management in multiple countries.

Norwegian Church Aid invites qualified suppliers to respond to this business opportunity. Suppliers who have responded and provided the required information, may be invited to participate in the procurement procedure for a cloud based interactive system.

Solution needed:

We are looking for a cloud based interactive platform to build a sustainable and fully traceable agricultural supply chain that will offer full transparency into source of their input supply materials for the farmers. A software that can provide data on harvesting patterns and procurement habits in the respective countries and region with the capability of sending timely good agronomic practices to the farmers based on the crops they are growing and is able to forecast yields based on crop calendar. We are looking for a platform which is accessible from a web browser or mobile application and has ability to function when the application is offline.

Furthermore, we are seeking a long-term partnership with the supplier that is capable to provide capacity building both internally in NCA and externally with our implementing partners and farmers. The ultimate objective is to build a positive creditworthiness score for the farmer to access funding based on production patterns, as a result farmer bankability.

The interested supplier shall provide the following information to the Contracting Authority using the contact details below:

- Description and link to the supplier's cloud base platform.
- Provide the following information:
 - the company's name and contact details.
 - contact person.
 - brief description of the company's background and main line of work; and
 - experience with this kind of supply/service.

This is purely information on business opportunities and does not constitute a commitment to purchase or any other form of contractual commitment with the Contracting Authority.

Any subsequent contract will be subject to the Code of Conduct for Contractors and General Terms and Conditions, available at the following link.

[Code of Conduct for Contractors](#)

[NCA General Terms and Conditions](#)

Information should be provided to the following mail addresses within Monday 18th of April at the latest.

Norwegian Church Aid - Transform

Contact name: Oda Thune and Tshegofatso Kgomotso Nesvåg

Mailadr.: Oda.thune@nca.no and Tshego.Nesvag@nca.no

